





# **Forward Looking Statements**



This presentation contains forward-looking statements within the meaning of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are those that do not state historical facts and are, therefore, inherently subject to risks and uncertainties. The forward-looking statements herein include the statements regarding Civeo's future plans and outlook, including guidance, current trends and liquidity needs, are based on then current expectations and entail various risks and uncertainties that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. Such risks and uncertainties include, among other things, risks associated with global health concerns and pandemics, including the COVID-19 pandemic and the risk that room occupancy may decline if our customers are limited or restricted in the availability of personnel who may become ill or be subjected to quarantine, risks associated with the general nature of the accommodations industry, risks associated with the level of supply and demand for oil, coal, iron ore and other minerals, including the level of activity, spending and developments in the Canadian oil sands, the level of demand for coal and other natural resources from, and investments and opportunities in, Australia, and fluctuations or sharp declines in the current and future prices of oil, natural gas, coal, iron ore and other minerals, risks associated with failure by our customers to reach positive final investment decisions on, or otherwise not complete, projects with respect to which we have been awarded contracts, which may cause those customers to terminate or postpone contracts, risks associated with currency exchange rates, risks associated with the company's ability to integrate acquisitions, risks associated with labor shortages, risks associated with the development of new projects, including whether such projects will continue in the future, risks associated with the trading price of the company's common shares, availability and cost of capital, risks associated with general global economic conditions, global weather conditions, natural disasters and security threats and changes to government and environmental regulations, including climate change, and other factors discussed in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" sections of Civeo's annual report on Form 10-K for the year ended December 31, 2020 and other reports the company may file from time to time with the U.S. Securities and Exchange Commission. Each forward-looking statement contained herein speaks only as of the date of this presentation. Except as required by law, Civeo expressly disclaims any intention or obligation to revise or update any forward-looking statements, whether as a result of new information, future events or otherwise.

### Civeo at a Glance



Leading provider of hospitality services for key resource industries in North America and Australia

Ticker NYSE: CVEO

**Valuation** Share price: \$23.34 (as of 8/3/21)

FD Equity value<sup>1</sup>: \$386 million Enterprise value: \$609 million

**Business** Provider of a full suite of hospitality

services for our guests including lodging, food services, housekeeping and maintenance of accommodations facilities that we or our customers own

Markets Natural resource producers in some of

the world's most active oil, met coal, LNG and iron ore producing regions in

Canada, Australia and the U.S.

**Activity** Capital spending driven by oil and steel

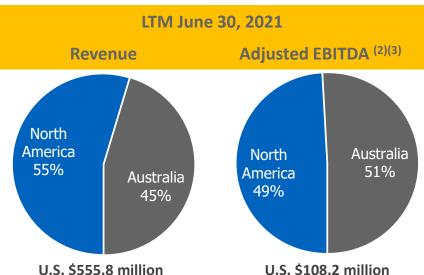
demand as well as turnaround/

maintenance in Canada and Australia, pipeline activity in Canada, Canadian LNG, and U.S. drilling and completion

activity

**Catalysts** 





<sup>(1)</sup> Fully diluted shares include common shares outstanding as well as common shares assumed to be converted from preferred shares on an as converted basis

<sup>2)</sup> Adjusted EBITDA is a non-GAAP financial measure and is reconciled to the nearest GAAP financial measure in the Appendix

<sup>(3)</sup> Negative Adjusted EBITDA contributions from Corporate and Eliminations allocated to North America and Australia

## **Key Civeo Investor Themes**





#### Focus on:

- Operating safely
- Generating cash flow from diverse asset base
- Reducing leverage



### **Diverse Asset Base**

 Diversified activity drivers across multiple commodities and geographic markets with less than 40% of Civeo's LTM gross profit tied to oil activity



#### Diverse Asset Base – Australia

- Australian occupancy supported by current customer production and maintenance spending
- Integrated services business recently awarded several key contract renewals focused on continuing to gain market share in the "capital light" catering and managed services sector



### **Diverse Asset Base - Canada**

- Supporting Canadian LNG pipeline markets in British Columbia:
  - Continued occupancy at Sitka Lodge through FY2021 and beyond
  - Mobile camp revenues expected through 2022 related to the Coastal Gaslink Pipeline
- Supporting TMX pipeline expansion



### **Reducing Leverage**

- Free cash flow positive each year from 2014 to 2020
- Expect to remain cash flow positive in 2021
- No significant debt maturities until May 2023
- Decreased leverage ratio to 2.0x at June 30, 2021



# Civeo Overview

# Where We Operate | Geography



Broad sector and geographic exposure with ~30,000 rooms and leading positions in key industries

### Canada: 51% of LTM Revenue<sup>(1)</sup>

Exposure to long-life, stable oil sands and LNG resource development projects
16 lodges with >19,000 rooms



### Australia: 45% of LTM Revenue(1)

Diverse exposure to key resource industries (met coal, iron ore, gold, lithium, LNG etc)
9 villages with >9.000 rooms



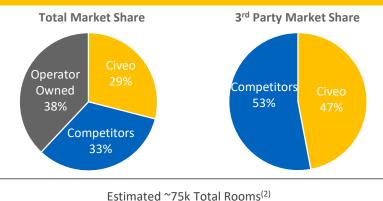
### USA: 4% of LTM Revenue<sup>(1)</sup>

Growing presence in key plays driven by Permian and Mid-Continent activity

3 lodges with >900 rooms

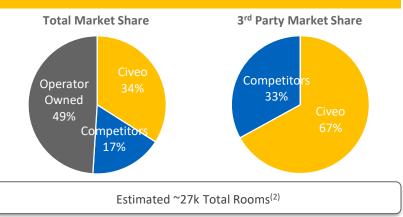


### Canadian Oil Sands Market Share<sup>(2)</sup>



Dominant Canadian Oil Sands hospitality position, accounting for nearly half of 3<sup>rd</sup> party market share

### Australian Bowen Basin Market Share(2)



Largest third party accommodation provider in Australia

<sup>1)</sup> As of June 30, 2021

<sup>(2)</sup> Management Data

# Exposure to Full Project Life Cycle Primarily focused on supporting ongoing operations and seasonal / annual maintenance activity



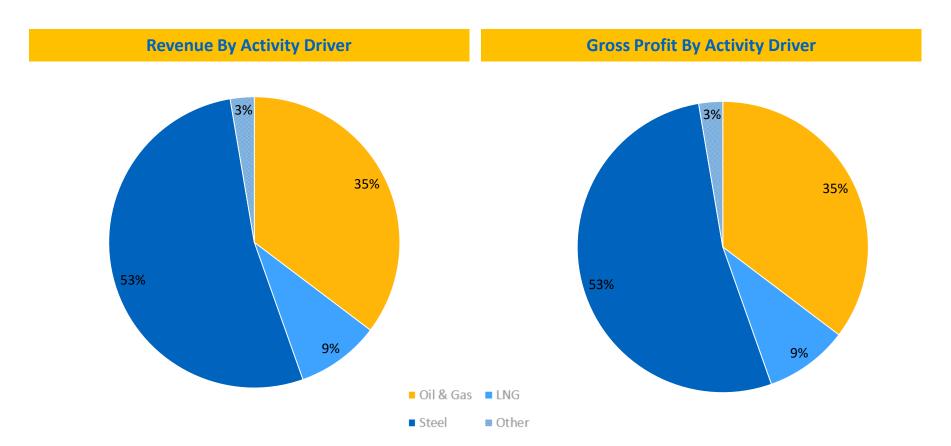
Operations	<ul> <li>Room demand: Stable, recurring personnel needs for ongoing operations and production</li> <li>Commercial opportunities: Increases ability to service operator-owned facilities</li> <li>Enhances ability to scale up and down to meet the needs of customers, while providing wider variety of accommodation options for workforces</li> </ul>	116
Reoccurring		
Revenue	<ul> <li>Room demand: Planned/unplanned maintenance can drive temporary increases in manpower requirements</li> </ul>	
Maintenance	<ul> <li>Customers manage timing of turnarounds to avoid labor scarcity</li> </ul>	
&	<ul> <li>Commercial opportunities: Turnaround cycles generate 45-90 day surges in demand for 3<sup>rd</sup> party accommodations</li> </ul>	fina.
Turnaround	<ul> <li>Customer management of turnaround timing creates more consistent demand profile (typically during Q2 &amp; Q3 each year) for rooms over full-cycle</li> </ul>	
	<ul> <li>Room demand: Current demand primarily supported by Canadian LNG- related activity</li> </ul>	
Construction	<ul> <li>Next customer expansion spending cycle potentially in 2022 in Australia and 3-7 years out in Canada</li> </ul>	and the broken
	<ul> <li>Commercial opportunity: Established customers plan to deploy significant incremental capital on debottlenecking and optimization of existing facilities</li> </ul>	1111

August 2021 **Investor Presentation** 

## **Exposure to Multiple Commodity Markets**



Civeo supports key projects in the Canadian oil sands, Canadian LNG, Australian met coal and Australian iron ore markets



Civeo's activity drivers are diversified across multiple commodities and geographic markets, with less than 40% of the LTM 6/30/21 gross profit related to oil activity

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### Blue-Chip Customer Base



Large, long-term projects supported by multi-year contracts with large, well-capitalized clients

### Critical supplier of hospitality and infrastructure services to oil sands, LNG, met coal, and other resource developments in Canada and Australia





### **Lodges & Villages** 86% LTM Gross Profit(2)

- Permanent infrastructure supporting multi-year projects
- Size range from 200 rooms to 5,000 rooms
- Asset life matches customer demand: designed to serve long-term needs of clients through the project lifecycle
- Located in areas of significant resource development to support multiple customers

### **Contract Structure**

- Typical "take-or-pay" or exclusivity contract structure
- May contain minimum occupancy requirement
- Annual price escalation provisions in multi-year contracts cover increases in labor and consumables costs
- Contracts can have termination provisions, where customers incur large termination fees
- "Services only" contracts at customer-owned locations based on a per guest per day basis

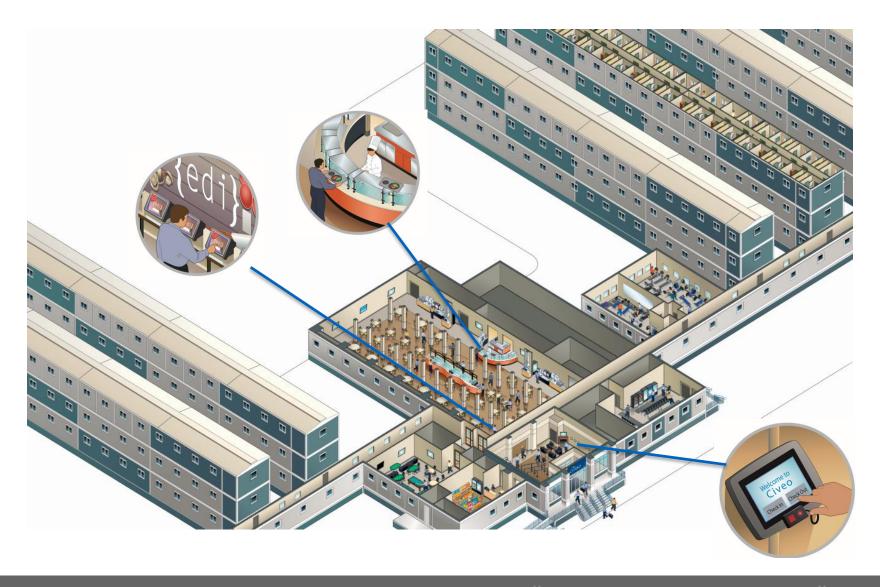
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Ratings as of July 2, 2021

LTM as of June 30, 2021. Lodge & Village gross profit calculation burdened with pro rata allocation of indirect costs

# The Civeo Lodge Experience





# The Civeo Lodge Experience





## Innovation in Service Delivery





- EDI system allows guests to order dinner entrées a la carte
- Guests use iPads and room keys to order from over 25 entrée items and three daily chef's specials including vegetables and side dishes, allowing guests to makes requests and input allergies
- EDI system in place at multiple Civeo lodges in the Canadian oil sands
- Improves guest experience from legacy buffet service and reduces overall food waste

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# **Lodge Amenities**





 Civeo is known as the provider of hospitality services and accommodations for natural resource developers and producers



# Villages in Australia





# Village Environment & Facilities



- Guest Commuter Bus
- Kinetic Gym
- Outside Facilities
- Swimming Pools
- Tennis Courts
- Work-out Circuits
- Running Track
- Storage Rooms
- Storage Containers
- Crew Rooms
- Meeting Space
- Locker Management
- Guest Transit Service Village to Township











# 2Q21 Update

### **Key Second Quarter 2021 Themes**



### From Second Quarter Earnings Conference Call

- The Company's first and most important priority in this tumultuous climate is to protect the health and wellbeing of its employees, guests and contractors
- Despite the global economic disruption and subdued activity as a result of COVID-19, the Company's diversified business model remains resilient and continues to generate cash. During the second quarter, the Company reported:
  - Revenues of \$154.2 million, up 23% from 1Q21
  - Adjusted EBITDA of \$32.2 million, up 99% from 1Q21
- The Company generated \$13.7 million of free cash flow, facilitating further debt reduction
  - Total debt outstanding was reduced by \$11.3 million, consisting of \$14.4 million in debt payments, partially
    offset by an unfavorable currency translation impact of \$3.2 million
  - Reported a 2.0x Leverage Ratio as of June 30, 2021
  - De-leveraging our balance sheet remains among our most important strategic mandates and we expect continued reduction of our leverage ratio throughout 2021
- Lowered full-year 2021 capital expenditure guidance to a range of \$15.0 million to \$20.0 million
- Increased free cash flow guidance to a range of \$60 million to \$75 million

## Latest Financial Results – 2Q21 Highlights



(U.S. Dollars)

- Revenues of \$154.2 million, up 23% from 1Q21
- Adjusted EBITDA of \$32.2 million, up 99% from 1Q21

### **Canada Segment**

- Revenues up by \$21.4 million from 1Q21 at \$83.3 million
- Adjusted EBITDA up by \$11.8 million from 1Q21 to \$22.6 million, primarily due to:
  - Increased oil sands lodge billed rooms
  - Increased mobile camp activity

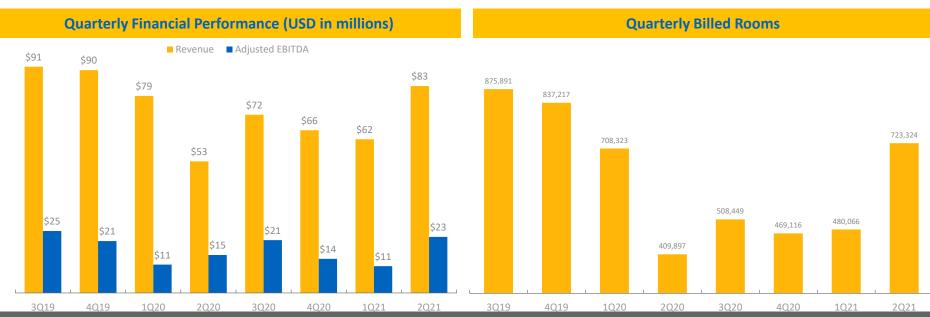
### **Australia Segment**

- Revenues up by \$4.4 million from 1Q21 at \$64.0 million
- Adjusted EBITDA up by \$2.6 million from 1Q21 to \$15.4 million due to:
  - Increased Bowen Basin activity

### Canadian Segment 2Q21 Performance



- Revenues up by \$21.4 million from 1Q21 at \$83.3 million
- Adjusted EBITDA up by \$11.8 million from 1Q21 to \$22.6 million, primarily due to:
  - Increased oil sands lodge billed room
  - Increased mobile camp activity
- COVID-19 and the resulting dramatic decrease in oil demand has continued to negatively impact Civeo Canada operations in 2021, especially in the oil sands region
  - Most oil sands customers removed all "non-essential" workforce and cut spending and production due to depressed oil prices during 2020. As COVID-19 continued to be a major issue, specifically in Canada, in early 2021, oil sands activity remained at depressed levels
  - Occupancy increased in the oil sands in 2Q21, and the increase is expected to continue through the end of 2021
  - In British Columbia, COVID-19 health orders were lifted at the end of the second quarter, and we expect
     Sitka occupancy to continue recovering as vaccination rates increase



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### Australian Segment 2Q21 Performance



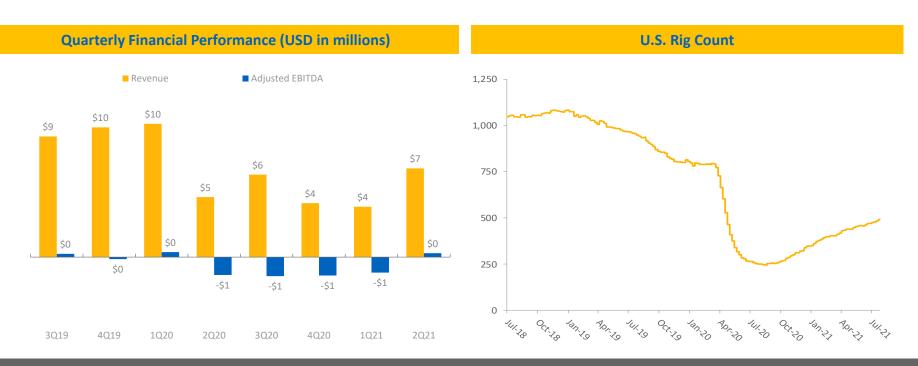
- Revenues up by \$4.4 million from 1Q21 at \$64 million
- Adjusted EBITDA up by \$2.6 million from 1Q21 to \$15.4 million, primarily due to increased Bowen Basin activity
- The China/Australia trade dispute, continues to impact business
  - Civeo Australian villages are currently experiencing lower billed rooms compared to 2020 due to the ongoing trade dispute
  - However, ,met coal prices strengthened in 2Q21 due to increased global steel demand and Australian producers finding other trade partners for their met coal exports
- Iron ore prices continued to climb to multi-year highs in the second quarter, buoyed by continued supply disruptions
- Management remains committed to managing labor costs, particularly in the integrated services business where COVID-19 related travel restrictions have necessitated the use of more expensive temporary labor



### U.S. Segment Performance



- COVID-19 and the resulting dramatic decrease in oil demand and price continues to negatively impact the Civeo U.S. business
  - Following a significant decline in 2020, U.S. rig count has been on an upward trend and sits at 491 as of August 10, 2021
  - Working to maintain market share in our wellsite business in the Permian where activity is still present
  - Continue to focus on right-sizing the cost structure and prudently managing capital expenditures throughout 2021
- Increased contribution from West Permian lodge in 2Q21 due to a one-year contract signed earlier in 2021
- Increase offshore fabrication activity benefited 2Q21

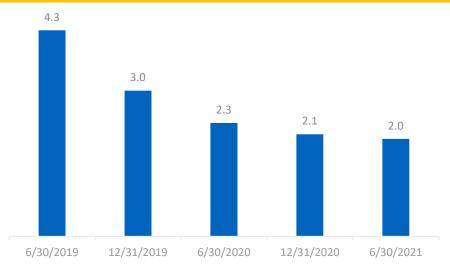


# Strong and Well Positioned Balance Sheet



Significant deleveraging on the back of strong free cash flow generation





Significant deleveraging realized over the past 24 months, despite ongoing challenges with the COVID-19 pandemic

## **Key Civeo Investor Themes**





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- Reducing leverage



### **Diverse Asset Base**

 Diversified activity drivers across multiple commodities and geographic markets with less than 40% of Civeo's LTM gross profit tied to oil activity



#### Diverse Asset Base – Australia

- Australian occupancy supported by current customer production and maintenance spending
- Integrated services business recently awarded several key contract renewals focused on continuing to gain market share in the "capital light" catering and managed services sector



### **Diverse Asset Base - Canada**

- Supporting Canadian LNG pipeline markets in British Columbia:
  - Continued occupancy at Sitka Lodge through FY2021 and beyond
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### **Reducing Leverage**

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# Appendix

## Civeo's Response to the COVID-19 Pandemic



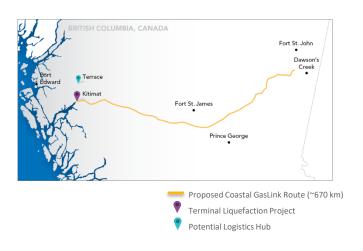
- Over the last year as the COVID-19 situation has evolved, working in close consultation with medical professionals, government health authorities, third-party experts, and our customers, we have proactively implemented a series of safety measures. While these protocols are constantly evolving, examples of current measures include:
  - A screening protocol that applies to all guests, employees, contractors, and suppliers;
  - A quarantine and isolation protocol to be implemented in the event our screening protocol identifies anyone who is symptomatic of COVID-19;
  - Enhanced personal protective equipment requirements for our staff;
  - Enhanced cleaning frequency and sanitization measures for all common areas and guest rooms;
  - Controlled access into common areas coupled with social distancing guidelines; and
  - A work from home protocol for our office administrative staff around the globe.
- Civeo management is fully engaged in monitoring the situation, following guidelines established by public health authorities and communicating frequently with our employees, vendors and our guests/customers to ensure the safest possible environment for all stakeholders.

## LNG Canada – Project Summary



- LNG Canada ("LNGC") is a Shell-led joint venture building a ~C\$40 billion LNG export facility in Kitimat,
   British Columbia ("B.C")
- LNGC announced positive Final Investment Decision on October 1, 2018
- LNGC is partnering with Transcanada's Coastal GasLink Pipeline project ("CGL") to transport natural gas
   670 km from Northeastern B.C. to Kitimat
- The LNG plant and CGL pipeline will together employ approximately 10,000 people at peak construction with up to 900 people at the plant during the operations of the first phase
- Liquefaction plant being built in Kitimat, B.C. to produce 14 28 million tonnes per annum of LNG for international export

### **CGL Pipeline Overview**



### Rendering of Civeo's Sitka Lodge in Kitimat, B.C.



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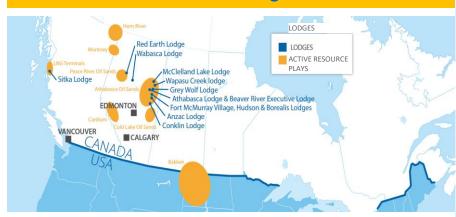
# Canadian Operations Overview Exposure to long-dated, stable oil sands and LNG development projects



#### Overview

- Premier hospitality services, accommodations, and infrastructure provider in Canadian oil sands region
- Serves the lifecycle of a customer's project by providing
  - Permanent lodges for long-term production and operations phases (i.e. operational oil sands)
  - Mobile and contract camps for initial, construction and exploratory phases (i.e. CGL)
- Strong customer relationships and contracts with the top oil sands producers

### **Canadian Lodges**



### >18,000 rooms in the Oil Sands

~47% third-party Oil Sands market share

>950 rooms serving LNG Canada / CGL development

Canadian Louge Room Count

Lodges	Commodity Exposure	As of 6/30/2021
	•	
North Lodges	0:1.0	5.0.0
Wapasu	Oil Sands	5,246
McClelland Lake	Oil Sands	1,997
Grey Wolf	Oil Sands	946
Total North Lodges Rooms		8,189
Core Lodges	Oil Sands	
Athabasca	Oil Sands	2,005
Borealis	Oil Sands	1,504
Beaver River	Oil Sands	1,094
Lynx	Oil Sands	855
Wolverine	Oil Sands	855
Bighorn	Oil Sands	763
Hudson	Oil Sands	624
Black Bear	Oil Sands	531
Total Core Lodges Rooms		8,231
South Lodges		
Conklin	Oil Sands	616
Anzac	Oil Sands	526
Wabasca	Oil Sands	288
Red Earth	Oil Sands	216
Total South Lodges Rooms		1,646
Sitka Lodge		
Sitka	LNG	958
Total Sitka Lodge Rooms		958
Total Canadian Lodge Room Count		19,024

# Australian Operations Overview Diverse exposure to key resource industries (met coal, iron ore, gold, lithium, LNG)



#### Overview

- Largest third-party accommodations, infrastructure, and hospitality services provider in Australia
  - Primarily centered around metallurgical coal and iron ore mines
  - Exposure to other resources such as thermal coal, LNG, gold and lithium
- The five villages in the Bowen Basin comprise ~80% of room capacity
- The Integrated Services business operates in Western Australia and primarily serves the iron ore market
  - Provides hospitality services (food services, housekeeping, site maintenance) at 10 customer-owned villages representing >7,000 rooms
  - The Integrated Services business served ~1.4 million billed rooms in 2020
- Karratha Village in Western Australia services iron ore port expansions and LNG facilities operations

~67% third-party Bowen Basin market share

~34% total Bowen Basin market share

**Growing presence in Western Australia** managing customer assets

Region provides exposure to iron ore, gold, met coal, thermal coal, lithium and LNG projects



### **Australian Village Room Count**

	Commodity Exposure	As of 6/30/2021
Bowen Basin Villages		
Coppabella	Met Coal	3,048
Dysart	Met Coal	1,798
Moranbah	Met Coal	1,240
Middlemount	Met Coal	816
Nebo	Met Coal	490
Total Bowen Basin Rooms		7,392
Gunnedah Basin Villages		
Boggabri	Met / Thermal Coal	622
Narrabri	Met / Thermal Coal	502
Total Gunnedah Basin Villages		1,124
Western Australia Villages		
Karratha	LNG, Iron Ore	298
Kambalda	Gold / Lithium	232
Total Western Australia Rooms		530
Total Australian Village Room Count		9,046

# U.S. Operations Overview Growing presence in the most active shale developments in the U.S. (Permian, Mid-Con, Bakken)



#### Overview

- Provider of hospitality services and accommodations through three divisions: Lodges, Well site and Offshore
- Three lodges in the U.S. supporting drilling and completion activity and downstream construction
- Well site division consisting of mobile units supporting drilling activity primarily
  - Key drivers are Permian and Mid-Con basins
- Offshore division comprised of fabrication and accommodation unit rental

Lodges located in the Permian, Mid-Con, and Bakken shale plays

### **U.S. Lodges**



### **U.S. Lodge Room Count**

	Basin Exposure	As of 6/30/2021		
West Permian	Permian	390		
Acadian Acres	Off Shore	300		
Killdeer	Bakken	235		
Total U.S. Lodge Room Count		925		

Growing presence in the most active shale developments in the U.S.

(Permian, Mid-Con, Bakken)



# Non-GAAP Reconciliations

### **EBITDA** and Adjusted EBITDA Reconciliation



(U.S. Dollars in millions)

The term EBITDA is defined as net income (loss) attributable to Civeo Corporation plus interest, taxes, depreciation and amortization. The term Adjusted EBITDA is defined as EBITDA adjusted to exclude impairment charges. EBITDA and Adjusted EBITDA are not measures of financial performance under generally accepted accounting principles and should not be considered in isolation from or as a substitute for net income or cash flow measures prepared in accordance with generally accepted accounting principles or as a measure of profitability or liquidity. Additionally, EBITDA and Adjusted EBITDA may not be comparable to other similarly titled measures of other companies. Civeo has included EBITDA and Adjusted EBITDA as supplemental disclosures because its management believes that EBITDA and Adjusted EBITDA provide useful information regarding its ability to service debt and to fund capital expenditures and provide investors a helpful measure for comparing the Civeo's operating performance with the performance of other companies that have different financing and capital structures or tax rates. Civeo uses EBITDA and Adjusted EBITDA to compare and to monitor the performance of its business segments to other comparable public companies and as a benchmark for the award of incentive compensation under its annual incentive compensation plan.

			LIIVI
	2Q21	6/3	30/2021
Net income (loss) attributable to Civeo Corporation	\$ 0.0	\$	(4.3)
Plus: Interest expense, net	3.4		14.0
Plus: Depreciation and amortization	21.4		91.5
Plus: Loss on extinguishment of debt	-		0.4
Plus: Income tax expense (benefit)	(0.5)		(1.4)
EBITDA, as defined	\$ 24.3	\$	100.3
Adjustments to EBITDA			
Impairment of fixed assets	\$ 7.9	\$	7.9
Adjusted EBITDA	\$ 32.2	\$	108.2
Bank Adjustments to Adjusted EBITDA			
Stock-based compensation		\$	4.4
Interest income			0.0
Adjusted EBITDA (Bank Defintion)		\$	112.6

## **Guidance Adjusted EBITDA Reconciliation**



Year Ending 12/31/2021

Voor Ending 12/21/2021

(U.S. Dollars in millions)

	Lo	w	High		
EBITDA Range	\$	82.1	\$	92.1	
Adjusted EBITDA Range	\$	90.0	\$	100.0	

The following table sets forth a reconciliation of estimated adjusted EBITDA to estimated net loss, which is the most directly comparable measure of financial performance calculated under generally accepted accounting principles:

	rear Ending 12/31/2021				
		Low	High		
Net loss	\$	(18.4)	\$	(8.4)	
Income tax provision	0.5			0.5	
Depreciation and amortization		85.0		85.0	
Interest expense		15.0		15.0	
EBITDA	\$	82.1	\$	92.1	
Adjustments to EBITDA					
Impairment expense		7.9		7.9	
Adjusted EBITDA	\$	90.0	\$	100.0	

### Free Cash Flow Reconciliation



(U.S. Dollars in millions)

The term Free Cash Flow is defined as net cash flows provided by operating activities less capital expenditures plus proceeds from asset sales. Free Cash Flow is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation from or as a substitute for cash flow measures prepared in accordance with generally accepted accounting principles or as a measure of profitability or liquidity. Additionally, Free Cash Flow may not be comparable to other similarly titled measures of other companies. Civeo has included Free Cash Flow as a supplemental disclosure because its management believes that Free Cash Flow provides useful information regarding the cash flow generating ability of its business relative to its capital expenditure and debt service obligations. Civeo uses Free Cash Flow to compare and to understand, manage, make operating decisions and evaluate Civeo's business. It is also used as a benchmark for the award of incentive compensation under its Free Cash Flow plan.

The following table sets forth a reconciliation of Free Cash Flow to Net Cash Flows Provided by Operating Activities, which is the most directly comparable measure of financial performance calculated under generally accepted accounting principles (in millions) (unaudited):

Net Cash Flows Provided by Operating Activities Capital expenditures, including capitalized interest Proceeds from disposition of property, plant and equipment Free Cash Flow

Three Months Ended 6/30			
2	2021		2020
\$	16.5	\$	24.5
	(3.2)		(1.2)
	0.4		1.8
\$	13.7	\$	25.1

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