





### **Forward Looking Statements**



This presentation contains forward-looking statements within the meaning of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are those that do not state historical facts and are, therefore, inherently subject to risks and uncertainties. The forward-looking statements included herein are based on current expectations and entail various risks and uncertainties that could cause actual results to differ materially from those forward-looking statements. Such risks and uncertainties include, among other things, changes in tax law, tax treaties or tax regulations or the interpretation or enforcement thereof, including taxing authorities not agreeing with our assessment of the effects of such laws, treaties and regulations; the level of supply and demand for oil, coal, natural gas, iron ore and other minerals; the level of activity, spending and developments in the Canadian oil sands; the level of demand for coal and other natural resources from Australia; the availability of attractive oil and natural gas field prospects, which may be affected by governmental actions or environmental activists which may restrict drilling; fluctuations in the current and future prices of oil, coal and natural gas; general global economic conditions and the pace of global economic growth; global weather conditions and natural disasters; our ability to find and retain skilled personnel; the availability and cost of capital; an inability to realize expected benefits from our plan to redomicile the Company to Canada or the occurrence of difficulties in connection with the redomicile transaction; costs related to the redomicile transaction, which could be greater than expected; the risk that a condition to closing of the redomicile transaction may not be satisfied; and the other factors identified in "Part I, Item 1A. Risk Factors" included in the Form 10-K filed by the Company with the Securities and Exchange Commission ("SEC") on March 13, 2015, and the registration statement on the Form S-4 filed by Civeo Canadian Holdings ULC, a subsidiary of the Company ("Civeo Canada"), with the SEC on December 31, 2014 in connection with the redomiciliation. Such risks and uncertainties are beyond our ability to control, and in many cases, we cannot predict the risks and uncertainties that could cause our actual results to differ materially from those indicated by the forward-looking statements. Except as required by law, the Company expressly disclaims any intention or obligation to revise or update any forward-looking statements whether as a result of new information, future events or otherwise.



## Company & Investment Highlights

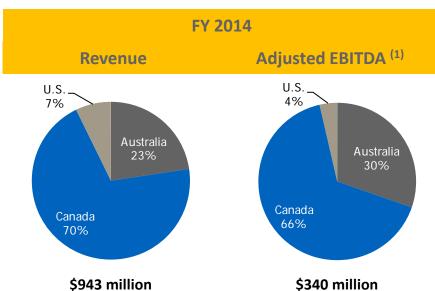


#### **Company Overview**

CIVEO

- One of the largest integrated providers of permanent and temporary workforce accommodations, catering, facility management and logistics services
- Spun-off from Oil States International (Ticker: OIS) in May 2014 as separate, publicly traded company under ticker "CVEO"
- Serves the natural resources industry in some of the world's most active oil, coal, natural gas and iron ore producing regions, including:
  - Canada (over 14,400 rooms)
  - Australia (about 9,300 rooms)
  - United States (over 900 rooms)
- Demand for accommodations services largely driven by (1) construction and development of natural resource projects and (2) operations of producing projects and mines

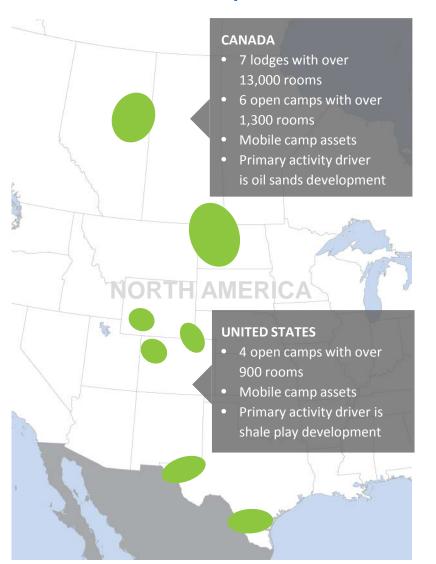


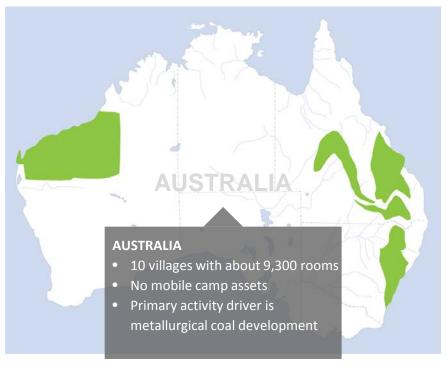


(1) See Adjusted EBITDA reconciliation in the Appendix

### Where We Operate



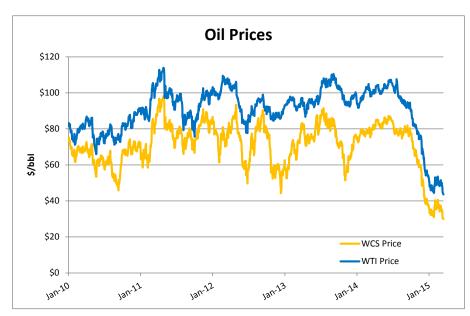


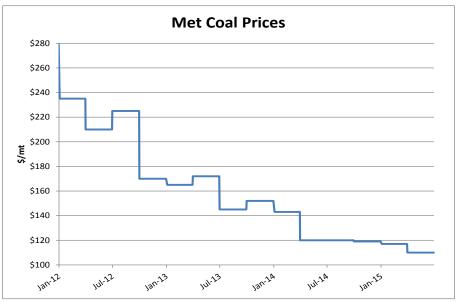


Civeo is a leading provider of workforce accommodations in three of the most significant natural resource regions in the world.

### Severe Correction in Global Energy Prices





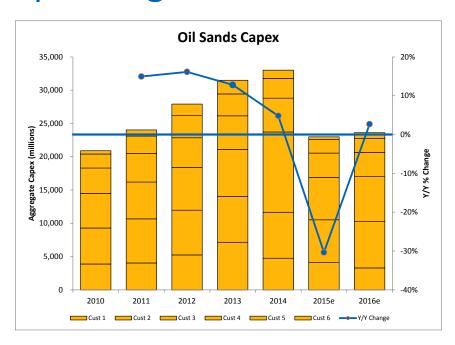


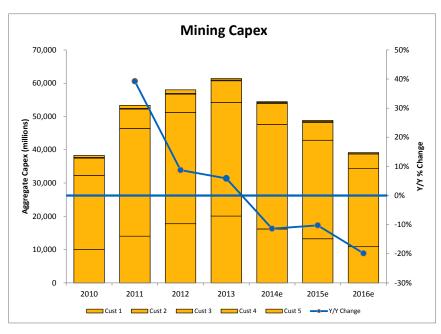
- Beginning in late summer of 2014, the global supply and demand dynamics for oil began deteriorating driving a sharp correction in oil prices
  - Stagnating demand growth in China coupled with slowing demand growth in major OECD economies
  - Surging Non-OPEC supply driven by the US oil shales
  - Culminating in an approximately 50% reduction in global crude prices in less than six months
- Met coal prices, having started a cyclical downturn in late 2012, remain at depressed levels and market forecasts for a material recovery have recently been pushed from 2015 to 2016

Source: World Coal Association, Wall Street Research, Bloomberg

# Substantial Reduction in Customer Capital Spending Forecasts







- In Canada, many of our customers have announced major capex cuts in 2015 in light of the current oil prices
  - The chart above illustrates the behaviors of our customers reducing capex in aggregate by 30%
  - Capex reductions coupled with customers' cost cutting efforts and utilization of customer-owned rooms has reduced demand for accommodations in the oil sands region
- In Australia, following consecutive years of capex expansion, our customers have reduced capex significantly in light of lower met coal prices

Source: World Coal Association, Wall Street Research, Bloomberg

### 2015 Operating Outlook and Guidance



#### Guidance as of March 13, 2015

#### **Operating Outlook:**

- In Canada, we expect significantly lower occupancy on a year-over-year basis due to capital spending reductions by customers in the Canadian oil sands region
  - Going into the year, we have 35% to 40% of Canadian lodge rooms contracted for 2015 down from 75% at the start of 2014
  - Forecasting occupancy of 44% 47% with an average daily rate of C\$139 to C\$145
- In Australia, persistently low metallurgical coal prices continue to negatively impact demand for accommodations in Civeo's primary markets
  - We have 35% to 40% of Australian village rooms contracted for 2015 down from 55% at the start of 2014
  - Forecasting occupancy of 55% 57% with an average daily rate of A\$88 to A\$95
- For 1Q15, we expect revenue of \$160 \$175 million with EBITDA in the range of \$45 \$55 million
- For full year 2015, we expect revenue of \$520 \$560 million with EBITDA in the range of \$130 \$150 million
  - Recently updated for the weakness in the Canadian and Australian dollars
  - Expect results to decline sequentially each quarter with 4Q15 EBITDA margins of approximately 20%
- We expect 2015 capital expenditures to be in the range of \$75 \$85 million. This amount excludes up to approximately \$50 million of capital for unannounced and uncommitted projects

#### Strategic Priorities:

- Aggressively pursuing new revenue opportunities for existing assets
- Ongoing assessment of our operating cost structure. Recently announced the closure of a third major lodge (Henday) in Canada in the past six months
- Vigilantly focused on improving balance sheet strength
- Complete migration to Canada

March 25, 2015 **Investor Presentation** 

### Key Investment Highlights



#### **Differentiated Business Model**

- "Develop, Own, Operate" model provides integrated solution to customers' workforce needs
- Accommodations business supports long-term projects in natural resource markets
- Scalable facilities allow for disciplined investment typically supported by customer contracts
- Initial take-or-pay contracts help mitigate short-term commodity price exposure on new capital

### Intense Capital Discipline Given Deteriorating Market Conditions

- Dramatic decline in energy prices in 2014 to drive a significant reduction in customer capital spending
- Civeo has taken proactive measures to reduce costs in light of forecasted decline in revenue
- Headcount reductions of 30% –
  45% in Canada and the US
- Reduced expected capex spending by 70% in 2015
- Operating costs: 35% reduction in Canada and 15% in Australia
- Suspension of our \$0.52 annual dividend

### Longer Term: Organic and Acquisition Growth Strategy

- Organic growth in Canadian oil sands and BC LNG markets
  - Opened McClelland Lake Lodge in May 2014
  - Pursuing LNG projects
- Leader in workforce accommodations with substantial consolidation opportunities in core markets
  - Third-party competitors
  - Customer-owned rooms



## Company Overview



### "Develop, Own, Operate" Business Model



Land banking creates early-mover advantage and manufacturing facilitates speed to market

- Established a leadership position in providing a fully integrated service offering to customers
  - Identify and acquire sites through purchase or lease to gain early mover advantage in key areas
  - Arrange for necessary permits for development
  - Engineer, design, install and operate full service, scalable facilities
- Allows customers to focus efforts and resources on core development and production businesses
  - Customers benefit from efficient operations and consistent service delivery with greater cost and quality control
- Customers value availability and price
  - Meet customer availability needs through land banking, design/manufacturing capability and installed base of existing rooms
  - Integrated approach and critical mass enhance our price competitiveness



#### **Accommodations Business Overview**

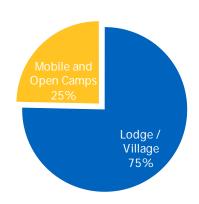


#### Primary revenue and earnings driver is lodge and village business

#### **Lodges & Villages**

- Lodges and villages are permanent structures that support multi-year projects. Size range from 200 rooms to 5,000 rooms
- These facilities are designed to serve the long-term needs of customers in both development and operational phases
- Lodges and villages are located in areas of significant resource development

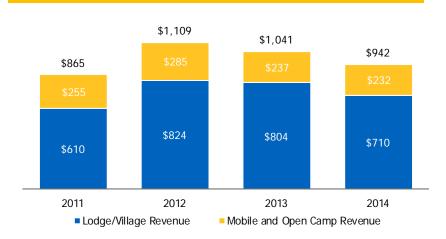
#### **FY2014** Revenue Contribution by Asset Type



#### **Mobile & Open Camps**

- Major differentiator between lodges and open camps is the size of the facility
- Mobile camps are designed to follow customers and can be deployed rapidly
  - Used to support drilling crews as well as pipeline and seismic crews
  - Contracted on a short-term basis

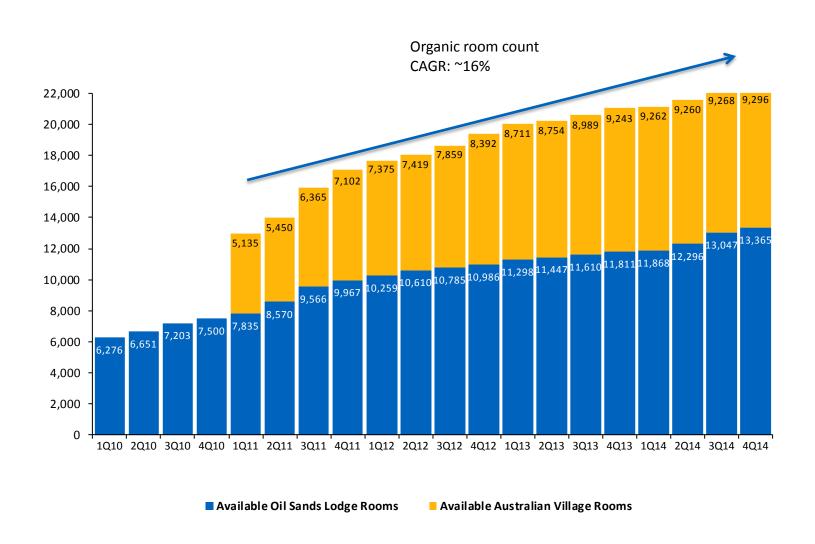
#### **Historical Revenue by Asset Type**



### Lodge and Village Capacity



#### Average Available Rooms in Oil Sands Lodges and Australian Villages





## **Operations Overview**



### Tour of Lodge Experience





### Tour of Lodge Experience









### Villages in Australia







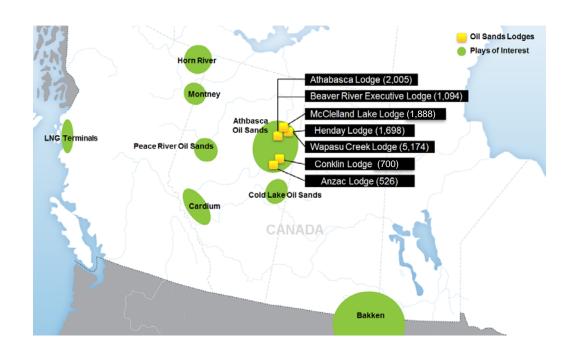
## **Geographic Segments**



### **Canadian Operations Overview**



- Largest integrated accommodations provider in Canada
  - Primarily targeting Canadian Oil Sands in northern Alberta
- Serves the lifecycle of a customer's project by addressing initial and exploratory phases with mobile and contract camps and long-term production and operations phases with permanent lodges
- Canadian operations generated majority of earnings from lodges
- McClelland Lake Lodge most recent example of successful land banking execution
- Expected Canadian west coast LNG development could support organic growth
- Temporarily closed Athabasca Lodge,
  Henday Lodge and permanently closed
  Lakeside Lodge in light of current market
  conditions



### **Canadian Lodges Overview**



	Geography /	Extraction	As of December 31,				
Lodges / Open Camps	Province	Technique	2010	2011	2012	2013	2014
Lodges:							
Wapasu	N. Athabasca	Mining	4,013	5,174	5,174	5,174	5,174
Athabasca <sup>1</sup>	N. Athabasca	Mining	1,537	1,776	1,877	1,557	2,005
McClelland Lake	N. Athabasca	Mining					1,888
Henday <sup>1</sup>	N. Athabasca	Mining / In-situ		1,120	1,698	1,698	1,698
Beaver River	N. Athabasca	Mining	732	732	876	1,094	1,094
Conklin	S. Athabasca	Mining / In-situ	608	584	948	1,036	700
Anzac	S. Athabasca	In-situ				526	526
Lakeside <sup>2</sup>	N. Athabasca	Mining	510	510	510	510	
		Total	7,400	9,896	11,083	11,595	13,085

#### **Overview**

- Over 75% of FY 2014 Canadian revenue was generated by the oil sands lodges
- All lodges are located on provincial leases and generally start with an initial term of 10 years

(1) Currently closed due to lower expected activity in the region

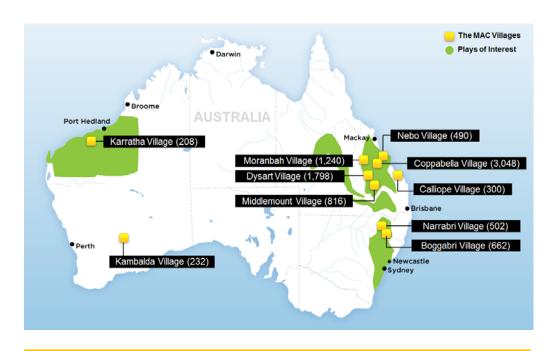
(2) Lakeside Lodge was permanently closed in Q4 2014

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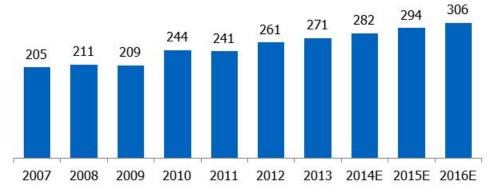
### **Australian Operations Overview**



- Largest third party accommodations provider in Australia
  - Primarily centered around metallurgical coal mines
  - Exposure to other resources such as LNG, gold and iron ore
- Civeo entered the Australian market with its 2010 purchase of The MAC
- Australian operations generated 23% of Civeo's revenue and 30% of EBITDA in 2014; all earnings generated from villages
- Recently announced two contract awards for Moranbah Village totaling \$32 million



#### **Expected Demand for Seaborne Met Coal (Mt)**



Source: World Coal Association, Wall Street Research

#### **Australian Facilities Overview**



	Resource	Targeted	As of December 31,				
Australian Villages	Basin	Resource	2010	2011	2012	2013	2014
Coppabella	Bowen	Met Coal	1,654	2,556	2,912	3,048	3,048
Dysart	Bowen	Met Coal	1,249	1,491	1,912	1,912	1,798
Moranbah	Bowen	Met Coal	889	1,180	1,240	1,240	1,240
Middlemount	Bowen	Met Coal	690	816	816	816	816
Boggabri	Gunnedah	Met / Thermal Coal				508	662
Narrabri	Gunnedah	Met / Thermal Coal		242	502	502	502
Nebo	Bowen	Met Coal	490	490	490	490	490
Calliope		LNG		300	300	300	300
Kambalda		Gold	238	238	238	238	232
Karratha	Pilbara	LNG, Iron Ore			208	208	208
		Total	5,210	7,313	8,618	9,262	9,296

#### Overview

- The five villages of Bowen Basin comprise 80% of room capacity
- Karratha Village in Western Australia services iron ore port expansions and LNG facilities operations
- Growth plan includes new villages and the expansion of existing properties where there is durable long-term demand

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#### **Customer Overview**



Large customer projects, customers' long-term view of commodities, low credit risk Substantial partner to allow customers to focus on their core business

- Civeo's integrated business model allows customers to focus efforts and resources on core development and production businesses
- Civeo services some of the largest and most active companies in the natural resources sector
  - Number of multi-national, blue chip companies
  - Largest customers in 2014 were Imperial Oil, Fluor Canada and BHP Billiton Mitsubishi Alliance
- Typical contract structure
  - Occupied rate which includes room, meals and ancillary services
  - Unoccupied rate
  - May contain minimum occupancy requirement
  - Annual contractual escalation provisions to cover increases in labor and consumables costs for multi-year contracts
- Majority of contracts have termination provisions but customers incur a material termination fee
- Civeo has a strong track record of meeting deadlines and delivering a high level of service to customers
- Customers generally take long-term view of commodity prices and spending, mitigating short term price volatility risk

#### North America























#### Australia







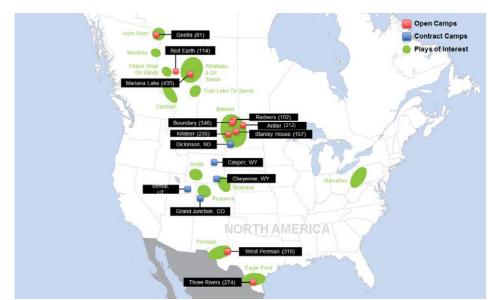




### Mobile and Open Camp Asset Overview



- Open camps are generally smaller facilities that provide a level of amenity similar to that of the larger lodges
- Typically utilized by customers for exploratory, seasonal or short-term projects, including drilling, completion and pipeline projects
  - Customer contracts tend to be shorter in nature (6 to 18 months)
  - The mobile fleet can be quickly configured to serve short to medium-term needs
  - Scalable to support 200 to 800 people in a single location
- Open camps may transition to lodges or will be relocated depending on activity levels
- Mobile fleet assets keep pace with unconventional oil and gas development
- Reviewing potential closure of two US locations

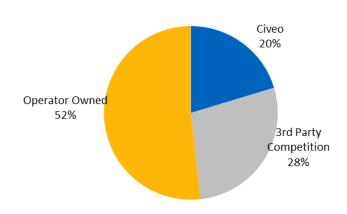


		As of December 31,				
Open Camps	Location	2010	2011	2012	2013	2014
Canadian Open	Camps:					
Mariana Lakes	Alberta	247	478	478	486	435
Boundary	Saskatchewan				346	346
Antler	Manitoba					212
Red Earth	Alberta			92	114	114
Redvers	Saskatchewan	77	77	102	102	102
Geetla	British Columbia	139	136	135	81	81
Waskada	Manitoba	196	196	196	196	
Christina Lake	Alberta			10_	65_	35
	Total	659	887	1,013	1,390	1,325
U.S. Open Camp	os:					
West Permian	Texas				166	310
Three Rivers	Texas			106	274	274
Killdeer	North Dakota				126	235
Stanley	North Dakota	147	199	199	199	157
	Total	147	199	305	765	976

### **Consolidation Opportunity Exists**

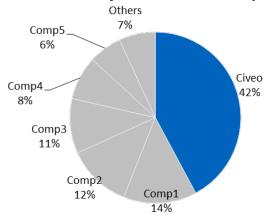


#### **Civeo Market Share (Canada)**



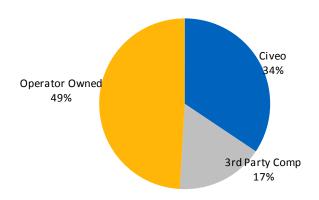
Total Rooms: ~73,000

#### **Civeo 3rd Party Market Share (Canada)**



Total Rooms: ~35,000

#### **Civeo Market Share (Australia)**



Source: Management estimates

Total Rooms: ~27,000

Note: Australia market share is a sample set from the Bowen Basin and Gunnedah Basin where the majority of CVEO's operations exist and excludes rooms in other regions



## **Financial Review**



#### **Historical Financial Results**



**US** dollars in millions

	Year ended December 31,					
	2011	2012	2013	2014		
Revenues	\$864.7	\$1,108.9	\$1,041.1	\$942.9		
Gross Profit	\$408.3	\$556.5	\$491.5	\$398.0		
Gross Profit Margin	47.2%	50.2%	47.2%	42.2%		
Adjusted EBITDA	\$354.3	\$494.2	\$425.0	\$339.8		
Adj. EBITDA Margin	41.0%	44.6%	40.8%	36.0%		
Net Income (Loss)	\$168.5	\$244.7	\$181.9	(\$189.0)		
Pro Forma Diluted EPS <sup>(1)</sup>	\$2.58	\$2.29	\$1.70	(\$1.77)		
Pro Forma Diluted Shares O/S	106.5	106.5	106.5	106.3		

(1) EPS prior to the spin-off based on shares outstanding at the date of the spin-off.

#### Historical Revenue Build-up and Operating Statistics



	Twelve Months Ended December 31,				Three Months Ended Dec. 31,	
(\$ in millions except operating statistics & exchange rates)	2011	2012	2013	2014	2013	2014
Lodge/Village Revenue (1)						
Canada	\$413	\$550	\$549	\$497	\$132	\$118
Australia	196	274	256	213	64	49
Total Lodge/Village Revenue	\$610	\$824	\$804	\$710	\$196	\$167
Mobile and Open Camp Revenue						
Canada	\$167	\$167	\$162	\$164	\$43	\$33
Australia	1	3	_	_	_	_
United States	88	116	75	68	20	20
Total Mobile and Open Camp Revenue	\$255	\$285	\$237	\$232	\$63	\$53
Total Revenue	\$865	\$1,109	\$1,041	\$943	\$258	\$220
Average Available Lodge/Village Rooms (2)						
Canada	8,985	10,660	11,541	12,557	11,762	13,365
Australia	6,012	7,761	8,925	9,271	9,243	9,296
Total Lodge/Village Rooms	14,997	18,421	20,466	21,828	21,005	22,661
RevPAR						
Canada	\$126	\$141	\$130	\$108	\$122	\$96
Australia	90	97	78	63	75	58
Total RevPAR	\$112	\$123	\$108	\$89	\$101	\$80
Occupancy in Lodges and Villages (3)						
Canada	81%	93%	92%	85%	90%	80%
Australia	96%	93%	83%	68%	81%	67%
Total Occupancy	88%	93%	87%	78%	86%	75%
Average Exchange Rate						
Canadian dollar to US dollar	\$1.012	\$1.001	\$0.971	\$0.906	\$0.953	\$0.881
Australian dollar to US dollar	\$1.032	\$1.036	\$0.965	\$0.902	\$0.927	\$0.856

<sup>(1)</sup> Includes revenue related to rooms as well as all fees associated with catering, laundry and other services including facilities management

<sup>(2)</sup> Average available rooms include rooms that are utilized for our personnel

<sup>(3)</sup> Occupancy represents total billed days divided by rentable days. Rentable days excludes staff rooms and out of service rooms

### Capital / Financial Structure



- Civeo is in the process of migrating to Canada
  - We expect to finish the migration sometime in the second or third quarter of 2015
- Current Debt Structure
  - Syndicated bank credit facility totaling \$1.425 billion
  - \$775.0 million five-year U.S. term loan
  - \$650.0 million five-year revolving credit facilities with availability of \$450.0 million in the US, \$100.0 million in Canada and \$100.0 million in Australia
  - Revolving credit facilities were undrawn on December 31, 2014
  - Anticipate refinancing current loan structure as part of the migration to Canada

### Key Investment Highlights



#### **Differentiated Business Model**

- "Develop, Own, Operate" model provides integrated solution to customers' workforce needs
- Accommodations business supports long-term projects in natural resource markets
- Scalable facilities allow for disciplined investment typically supported by customer contracts
- Initial take-or-pay contracts help mitigate short-term commodity price exposure on new capital

### Intense Capital Discipline Given Deteriorating Market Conditions

- Dramatic decline in energy prices in 2014 to drive a significant reduction in customer capital spending
- Civeo has taken proactive measures to reduce costs in light of forecasted decline in revenue
- Headcount reductions of 30% –
  45% in Canada and the US
- Reduced expected capex spending by 70% in 2015
- Operating costs: 35% reduction in Canada and 15% in Australia
- Suspension of our \$0.52 annual dividend

#### Longer Term: Organic and Acquisition Growth Strategy

- Organic growth in Canadian oil sands and BC LNG markets
  - Opened McClelland Lake Lodge in May 2014
  - Pursuing LNG projects
- Leader in workforce accommodations with substantial consolidation opportunities in core markets
  - Third-party competitors
  - Customer-owned rooms



## Appendix



#### **EBITDA Reconciliation**



#### **US** dollars in millions

The term EBITDA consists of net income plus interest, taxes, depreciation and amortization. EBITDA is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation from or as a substitute for net income or cash flow measures prepared in accordance with generally accepted accounting principles or as a measure of profitability or liquidity. Additionally, EBITDA may not be comparable to other similarly titled measures of other companies. The Company has included EBITDA as a supplemental disclosure because its management believes that EBITDA provides useful information regarding our ability to service debt and to fund capital expenditures and provides investors a helpful measure for comparing its operating performance with the performance of other companies that have different financing and capital structures or tax rates. The Company uses EBITDA to compare and to monitor the performance of its business segments to other comparable public companies and as a benchmark for the award of incentive compensation under its annual incentive compensation plan. The following table sets forth a reconciliation of EBITDA to net income, which is the most directly comparable measure of financial performance calculated under generally accepted accounting principles.

	Year ended December 31,				
	2011	2012	2013	2014	
Net Income (Loss)	\$168.5	\$244.7	\$181.9	(\$189.0)	
Plus: Interest expense, net	20.0	26.2	23.8	20.9	
Plus: Depreciation and amortization	110.7	139.0	167.2	175.0	
Plus: Tax provision	55.1	84.3	56.1_	31.4_	
EBITDA, as defined	\$354.3	\$494.2	\$429.0	\$38.2	
Adjustments to EBITDA					
Impairment of intangible assets				\$12.2	
Impairment of fixed assets				75.6	
Impairment of goodwill				202.7	
Severance costs				4.1	
Transition costs				4.4	
Migration costs				2.6	
Reversal of earnout liability			(4.0)	0.0	
Adjusted EBITDA			\$425.0	\$339.8	